Concentra®

Regulatory Capital Disclosure

December 31, 2017

Concentra Bank
Basel III Regulatory Capital – All-in Basis[1]
(Thousands of Canadian dollars, except percentages)

	December 31, 2017
Common Equity Tier 1 capital: instruments and reserves	
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	134,252
2 Retained earnings	213,127
3 Accumulated other comprehensive income (and other reserves)	(1,423)
6 Common Equity Tier 1 capital before regulatory adjustments	345,956
Common Equity Tier 1 capital: regulatory adjustments(2)	-
28 Total regulatory adjustments to Common Equity Tier 1	(21,736)
29 Common Equity Tier 1 capital (CET1)	324,220
Additional Tier 1 capital: instruments	
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	110,987
31 of which: classified as equity under applicable accounting standards	110,987
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-
36 Additional Tier 1 capital before regulatory adjustments	110,987
Additional Tier 1 capital: regulatory adjustments	
43 Total regulatory adjustments to Additional Tier 1 capital	-
44 Additional Tier 1 capital (AT1)	110,987
45 Tier 1 capital (T1 = CET1 + AT1)	435,207
Tier 2 capital: instruments and allowances	
47 Directly issued capital instruments subject to phase out from Tier 2	-
51 Tier 2 capital before regulatory adjustments	-
Tier 2 capital: regulatory adjustments(3)	
57 Total regulatory adjustments to Tier 2 capital	-
58 Tier 2 capital (T2)	-
59 Total capital (TC = T1 + T2)	435,207
60 Total risk weighted assets	2,482,856
Capital ratios – All-in basis(1)	
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	13.06%
62 Tier 1 (as a percentage of risk weighted assets)	17.53%
63 Total capital (as a percentage of risk weighted assets)	17.53%
OSFI all-in target	
69 Common Equity Tier 1 capital all-in target ratio	7.00%
70 Tier 1 capital all-in target ratio	8.50%
71 Total capital all-in target ratio	10.50%
Capital instruments subject to phase-out arrangements (only applicable between January 1, 2013 and January 1, 2022)	
82 Current cap on AT1 instruments subject to phase out arrangements	-
83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-
84 Current cap on T2 instruments subject to phase out arrangements	-
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-

(1) The all-in basis is capital calculated to include all of the regulatory adjustments that will be required by 2019 but retaining the phase-out rules of non-qualifying capital.
(2) The regulatory adjustments include such items as goodwill, intangible assets and non-significant investments in the capital of banking, financial and insurance entities.
(3) Tier 2 regulatory adjustments include non-significant investments in the capital of banking, financial and insurance entities.

Concentra Bank
Basel III Regulatory Capital – Transitional Basis(1)
(Thousands of Canadian dollars, except percentages)

	December 31, 2017
29 Common Equity Tier 1 capital (CET1)	329,503
45 Tier 1 capital (T1 = CET1 + AT1)	436,641
59 Total capital (TC = T1 + T2)	436,641
60 Total risk weighted assets	2,483,524
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	13.27%
62 Tier 1 (as a percentage of risk weighted assets)	17.58%
63 Total capital (as a percentage of risk weighted assets)	17.58%

(1) The transitional basis is capital calculated to include the current year's phase-in of supervisory adjustments and the phase-out of non-qualifying capital. As per OSFI guidance, only certain line items are to be disclosed under the transitional basis.

Concentra Bank
Basel III Leverage Ratio
(Thousands of Canadian dollars, except percentages)

	December 31, 2017
On-balance sheet exposures	
1 On-balance sheet items (excluding derivatives, SFT's and grandfathered securitization exposures but including collateral)	9,108,096
2 (Asset amounts deducted in determining Basel III "all-in" Tier 1 capital)	(21,736)
3 Total on-balance sheet exposures (excluding derivatives and SFTs)	9,086,360
Derivative exposures	
4 Replacement cost associated with all derivative transactions(i.e. net of eligible cash variation margin	18,576
5 Add-on amounts for PFE associated with all derivative transactions	9,920
11 Total derivative exposures	28,496
Other off balance sheet exposures	
17 Off balance sheet exposures at gross notional amount	706,907
18 (Adjustments for conversion to credit equivalent amounts)	(480,607)
19 Off-balance sheet items	226,300
Capital and Total Exposure	
20 Tier 1 capital	435,207
21 Total exposures	9,341,156
22 Basel III leverage ratio	4.66%

Concentra Trust
Basel III Regulatory Capital – All-in Basis[(1)]
(Thousands of Canadian dollars, except percentages)

	December 31,2017
Common Equity Tier 1 capital: instruments and reserves	
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	10,000
2 Retained earnings	4,169
3 Accumulated other comprehensive income (and other reserves)	20
6 Common Equity Tier 1 capital before regulatory adjustments	14,189
Common Equity Tier 1 capital: regulatory adjustments	-
28 Total regulatory adjustments to Common Equity Tier 1	(116)
29 Common Equity Tier 1 capital (CET1)	14,073
45 Tier 1 capital (T1 = CET1 + AT1)	14,073
59 Total capital (TC = T1 + T2)	14,073
60 Total risk weighted assets	18,921
Capital ratios – All-in basis(1)	
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	74.38%
62 Tier 1 (as a percentage of risk weighted assets)	74.38%
63 Total capital (as a percentage of risk weighted assets)	74.38%
OSFI all-in target	
69 Common Equity Tier 1 capital all-in target ratio	7.00%
70 Tier 1 capital all-in target ratio	8.50%
71 Total capital all-in target ratio	10.50%

(1) The all-in basis is capital calculated to include all of the regulatory adjustments that will be required by 2019 but retaining the phase-out rules of non-qualifying capital.

Concentra Trust
Basel III Regulatory Capital – Transitional Basis[(1)]
(Thousands of Canadian dollars, except percentages)

	December 31, 2017
29 Common Equity Tier 1 capital (CET1)	14,096
45 Tier 1 capital (T1 = CET1 + AT1)	14,096
59 Total capital (TC = T1 + T2)	14,096
60 Total risk weighted assets	18,945
61 Common Equity Tier 1 (as a percentage of risk weighted assets)	74.41%
62 Tier 1 (as a percentage of risk weighted assets)	74.41%
63 Total capital (as a percentage of risk weighted assets)	74.41%

(1) The transitional basis is capital calculated to include the current year’s phase-in of supervisory adjustments and the phase-out of non-qualifying capital. As per OSFI guidance, only certain line items are to be disclosed under the transitional basis.

Concentra Trust
Basel III Leverage Ratio
(Thousands of Canadian dollars, except percentages)

	December 31, 2017
On-balance sheet exposures	
1 On-balance sheet items (excluding derivatives, SFT's and grandfathered securitization exposures but including collateral)	15,733
2 (Asset amounts deducted in determining Basel III "all-in" Tier 1 capital)	(116)
3 Total on-balance sheet exposures (excluding derivatives and SFTs)	15,617
Capital and Total Exposure	
20 Tier 1 capital	14,073
21 Total exposures	15,617
22 Basel III leverage ratio	90.11%